

Value Partner

The Implementation Management Consultants

Value Partner is a senior professional organisation dedicated to the implementation of structural change in the chemical and pharmaceutical industry. With our industry competence and experience we follow a pragmatic approach and develop tailored solutions. As partners we work together with our customers to transform the organisation and realise the intended performance improvement.

Focus: Implementation of structural change

- Strategic change, innovation and business development
- Partnering, due diligence, postmerger integration
- Restructuring and reorganisation

Core competences and differentiation

- Value partners are independent and have many years of hands-on experience in both industry and consulting
- Personal involvement of the "Value Partner" in running projects, elaboration of transformation concepts and realisation of results
- Long-term business partnership to implement sustainable performance improvements

Industry experience

- Chemicals
- Polymers and plastics
- Pharma
- Life Science and Healthcare Industries
- Other Process Industries (Glass, Cement)
- Private Equity

References

- Value Partners have long-lasting backgrounds in industry and consulting. They have worked for well-known national and international corporations, midsize companies, start-ups and investors in the chemical and pharmaceutical industry. We can provide personal references on request.

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Managing Partners

Germany

- **Gerhard Dubois, MBA**

Industry background in organisation and corporate development at Schering AG, Berlin; more than 16 years consulting experience in chemicals and pharma with Arthur D. Little and Value Partner; focus on restructuring, organisation, partnering and postmerger integration

Switzerland

- **Sven Fiebrig, MBA**

Industry background in chemicals at Sandoz AG, Basle, consulting experience gained during 15 years with Coopers & Lybrand, Arthur D. Little and Value Partner; focus on strategy, restructuring and post-merger integration

Business Partners

Value Partner cooperates with specialised consultants and small consulting groups. The team of independent consultants associated with Value Partner is exceptional for both the experience and dedicated focus on specific sectors or functions.

Advantages of Value Partner

- Leadership competence for structural change
- Pragmatic approach and hands-on involvement
- Realization of concrete performance improvements
- Flexibility and commitment of a small consultancy

Contact and further information:

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